



A name you *trust* for the *solutions* you need.



"Top 100 Dealers in the Country."
2005, 2006, 2007

August 24, 2007

Contact: Kelly Colby, 219.924.1400 x338, kcolby@mcshanes.com

FOR IMMEDIATE RELEASE: McShane's Named Elite Dealer by OfficeDEALER Magazine for **Third Consecutive Year**

Munster, IN, August 24, 2007 – McShane's, Inc. of Munster, Indiana has been named one of the country's Elite Dealers by *OfficeDealer* magazine. The award is presented annually by the magazine to the top office equipment, office products, and office furniture dealers in the U.S. According to publisher, Rich Kunkel, the 114 dealers presented with the prestigious 2007 Elite Dealer awards were selected from a record number of entries. "It takes something special to stand out as an Elite independent dealer in 2007," Kunkel said. "Among Elite Dealers, success is not about surviving, it's about thriving – even in tough economic times." A profile of McShane's, Inc. is included in the August 2007 issue of *OfficeDEALER* magazine.

This is the third consecutive year that McShane's has been recognized as Elite. With over 87 years in the community and industry, McShane's has enjoyed tremendous growth and success over the past 10 years, and now has 65 employees and an office in Mishawaka, Indiana. For this family-owned business, being recognized year after year on a national level is an honor.

"This award from the industry's leading publication underlines the importance that we place on serving our clients and being an important part of the community. This recognition is a tribute to the many dedicated employees of McShane's, and we are proud to be part of this elite group of dealers," Brian McShane, President and CEO, said. "The fact that McShane's has been thriving for eight decades and four generations of family is something we don't take for granted. To be named Elite for the third straight year is unbelievable."

OfficeDEALER magazine is a national publication that serves more than 14,000 subscribers involved in the reselling of office supplies, furniture, and equipment. The Elite Dealer award is based on a company's superior sales and marketing, dedication to customer service, community involvement, and the ability to provide customers with unique and innovative solutions.

McShane's is the largest locally-owned office products dealer in the community. With over 60,000 office supplies, the most technologically advanced office equipment, and office design capabilities, McShane's is a name you trust for the solutions you need. Visit us online at www.mcshanes.com.

(800) 837-1400

www.mcshanes.com

1844 45th Street, Munster, Indiana 46321 / (219) 924-1400 (ph) / (219) 922-5684 (fx)
3310 Hickory Road, Suite B2, Mishawaka, Indiana 46545 / (574) 257-1899 (ph) / (574) 257-3980 (fx)